

## Corporate Credit Rating

New  Update

**Sector:** Wholesale Trading  
**Publishing Date:** 30.04.2025  
**Team Leader**  
 Hulusi Girgin  
 +90 212 352 56 73  
[hulusi.girgin@jcrer.com.tr](mailto:hulusi.girgin@jcrer.com.tr)  
**Senior Analyst**  
 Işıl Arslan  
 +90 212 352 56 73  
[isil.arslan@jcrer.com.tr](mailto:isil.arslan@jcrer.com.tr)

| R A T I N G S                        |                               | Long Term      | Short Term |
|--------------------------------------|-------------------------------|----------------|------------|
| ICRs (Issuer Credit Rating Profile)  | National ICR                  | AA-(tr)        | J1+(tr)    |
|                                      | National ICR Outlooks         | Stable         | Stable     |
|                                      | International FC ICR          | BBB+           | -          |
|                                      | International FC ICR Outlooks | Stable         | -          |
|                                      | International LC ICR          | BBB+           | -          |
| ISRs (Issue Specific Rating Profile) | National ISR                  | AA-(tr) Stable | -          |
|                                      | International FC ISR          | -              | -          |
|                                      | International LC ISR          | -              | -          |
| Sovereign*                           | Foreign Currency              | BB (Stable)    | -          |
|                                      | Local Currency                | BB (Stable)    | -          |

\* Assigned by JCR on May 10, 2024

## SHELL & TURCAS PETROL A.Ş.

JCR Eurasia Rating, has evaluated "Shell & Turcas Petrol A.Ş." in the investment grade category with very high credit quality and revised the Long-Term National Issuer Credit Rating from 'A+ (tr)' to 'AA-(tr)' and the Short-Term National Issuer Credit Rating from 'J1 (tr)' to 'J1+ (tr)' with 'Stable' outlooks. On the other hand, the Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were affirmed at 'BBB+/Stable'.

**Shell & Turcas Petrol A.Ş.** (hereinafter referred to as "Shell & Turcas" or "the Company") was established in 2006 in İstanbul. In 2006, Shell PLC and Turcas Petrol A.Ş. have merged their fuel retail operations in Türkiye under the name of Shell & Turcas Petrol A.Ş. Newly established company, Shell & Turcas Petrol A.Ş., started its operations in July, 2006 and operates in purchase, sale, import and export, storage and distribution of all kinds of fuel and lubricants. Shell & Turcas Petrol A.Ş. is 30% owned by Turcas Petrol A.Ş. and 70% owned by Shell Company Turkey Ltd. Shell is a global group of energy and petrochemical companies, employing 96,000 people and with operations in more than 70 countries. Shell & Turcas is one of the leading companies in the Turkish Petroleum industry operating with 1,212 fuel stations, lubricant production facilities, retail and commercial sales as of March, 2025 (FYE2024: 1,200). According to the Energy Market Regulatory Authority (EMRA), the Company's market share was 18.55% in 2023, 17.76% in 2024 and 18.07% in January, 2025. The Company has been ranked as the 2<sup>nd</sup> largest fuel distribution company in domestic fuel sales in analysed years. The Company has a head office in İstanbul and it has totally 773 employees as of end of 2024 (FYE2023: 763).

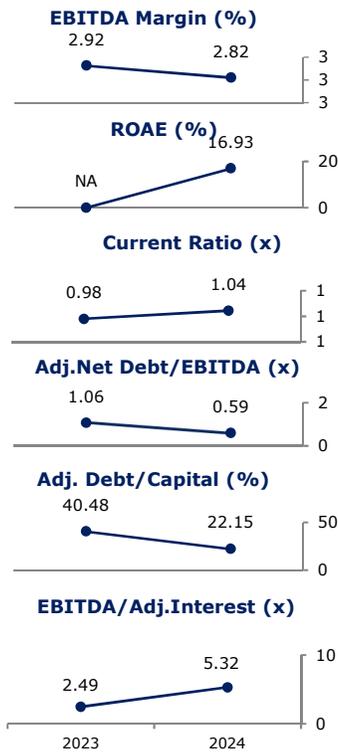
Key rating drivers, as strengths and constraints, are provided below.

### Strengths

- Sound leverage and coverage metrics driven by diminished financial indebtedness in 2024,
- Immaterial level of doubtful receivables supporting asset quality,
- Diversification of funding structure through corporate bond issuances,
- Sustained reasonable equity level mainly fed by net profit and retained earnings despite sizeable contribution of capital adjustment differences and dividend payments,
- Positive cash flow metrics and net working capital supporting liquidity,
- Preserving market share in conventional fuel sales while strategically adapting to the electric vehicle transition through investments in electric charging infrastructure,
- Global partner's proven track record boosting brand recognition and industry competence.

### Constraints

- Partial decline in sales volume in 2024 despite resilient market share,
- Sector specific narrow margin dynamics continue to limit profitability,
- Severe market competition resulting from dealers' bargaining power,
- As actions for a global soft-landing gain prominence, decisions with the potential to adversely affect global trade are engendering considerable uncertainty.



NA: Not Applicable

Considering the aforementioned points, the Company's Long-Term National Issuer Credit Rating has been revised from 'A+ (tr)' to 'AA-(tr)'. No separate rating report has been compiled as the resources obtained from the bond issue will be carried in the Company's balance sheet and has been subject to analysis in the corporate credit rating report. The planned bond issue carries no difference in comparison to the Company's other liabilities with respect to its legal standing and collateralization. As such, the notations outlined in the corporate credit rating report also reflect the issue rating but do not cover any structured finance instruments. Issue ratings are assigned for both outstanding and prospective debt instruments and incorporate assessments until their maturities. Additionally, the Company's solid brand awareness with long operating history, maintaining market share in the sector, preserving the asset quality, solid leverage and coverage indicators, sustained equity level, decreasing trend in indebtedness level, diversification of funding structure such as bond issuance as well as contracted revenue and sales volume in 2024, restricted profit margins in the industry and intense competition in the market are important indicators for the stability of the ratings and the outlooks for Long and Short-Term National Issuer Credit Ratings are affirmed as 'Stable'. The Company's revenue, sales volume, market share, profitability performance, indebtedness level, cash flow and liquidity level, coverage and leverage indicators, equity level, and fluctuations in the sector will be closely monitored by JCR Eurasia Rating in upcoming periods. The macroeconomic indicators at national and international markets, as well as market conditions and legal framework about the sector will be monitored as well.