

Corporate Credit Rating

New Update

Sector: IT Products Distribution

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RATINGS		Long Term	Short Term
ICRs (Issuer Credit Rating Profile)	National ICR	A (tr)	J1 (tr)
	National ICR Outlooks	Stable	Stable
	International FC ICR	BB	-
	International FC ICR Outlooks	Negative	-
	International LC ICR	BB	-
	International LC ICR Outlooks	Negative	-
ISRs (Issue Specific Rating Profile)	National ISR	-	-
	International FC ISR	-	-
	International LC ISR	-	-
Sovereign*	Foreign Currency	BB	-
	Local Currency	Negative	-
	Local Currency	BB	-

* Assigned by JCR on August 18, 2022

EBITDA Margin (%)



ROAE (%)



Current Ratio (x)



Adj.Net Debt/EBITDA (x)



Adj. Debt/Capital (%)



EBITDA/Adj.Interest (x)



Ingram Micro Bilişim Sistemleri A.Ş.

JCR Eurasia Rating, has evaluated **Ingram Micro Bilişim Sistemleri A.Ş.** in the investment-level category on the national scale and affirmed its Long-Term National Issuer Credit Rating at '**A (tr)**' and Short-Term National Issuer Credit Rating at '**J1 (tr)**' with '**Stable**' outlooks. On the other hand, the Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were assigned as '**BB/Negative**' as parallel to international ratings and outlooks of the Republic of Türkiye.

Ingram Micro Bilişim Sistemleri A.Ş. (hereinafter referred to as 'Ingram' or 'the Company') was incorporated in 1993 and engages in distribution of personnel computers, server, storage, virtualization, network communication, backup, business continuity, cloud computing technologies, unified communication, IP PBX, video conferencing, network security and infrastructure products, printers, portable data terminals, products and parts used by software and computer manufacturers during the production phase. The Company sources the merchandise from domestic and international suppliers and distributes through its network to the customers in the domestic market. The Company's shares have been trading on the Borsa Istanbul since 2006. In May 2023, the title of the Company was changed to Ingram Micro Bilişim Sistemleri A.Ş. from Armada Bilgisayar Sistemleri Sanayi ve Ticaret A.Ş. and its ticker symbol was also changed to "INGRM" from "ARMDA" on Borsa Istanbul. The Company is headquartered in Istanbul with a staff force of 190 as of June 2023 (December, 2022: 192).

The major shareholder of Ingram as of reporting date is Aptec Holdings Limited, located in Dubai with 91.58% share while remaining part of its shares were publicly traded. Aptec Holdings Limited is an Ingram Micro company. Ingram Micro Inc., which is the ultimate shareholder, is one of the global wholesale technology distribution companies operating in 59 countries with approximately 29k associates, and 1,500 vendor partners.

Key rating drivers, as strengths and constraints, are provided below.

Strengths

- Ongoing sales revenue and EBITDA margin growth during review period
- Ability to reach financial loans provided by foreign based shareholder when required
- Utilization of derivative instruments and FX linked revenue stream mitigates foreign currency exposure to a certain extent
- Strong distributorship agreements with worldwide recognized powerful brands, well diversified product range and strong position in the market
- Strong demand to technology products within the digitalization environment
- Long lasting presence in the sector and high level of compliance with corporate governance practices

Constraints

- Credit risk exposure arising from unsecured trade receivables and interest rate risk due to floating-rate loans
- Operating in a highly competitive market pressurizes the profitability indicators in line with the industry
- Dependence on imports in the product range
- Measures implemented by regulatory authorities regarding credit card installment periods and tax rates
- Global economic growth slows down evidenced by commodity prices and trade figures on the back of rapid monetary tightening, whereas domestic restrictive financial conditions limit access to finance

Considering the aforementioned points, the Company's Long-Term National Issuer Credit Rating has been affirmed at '**A (tr)**'. The Company's revenue and EBITDA growth, ability to reach appropriate loans from Ingram Micro Group, long lasting track record, strong market position, , import dependence of the product range along with ongoing uncertainties arisen from geopolitical tensions as well as global tight financial conditions have been evaluated as important indicators for the stability of the ratings and the outlooks for Long and Short-Term National Issuer Credit Ratings are determined as '**Stable**'. The Company's revenue and profitability performance, debt structure, liquidity position and asset quality will be closely monitored by JCR Eurasia Rating in upcoming periods. The macroeconomic indicators at national and international markets, as well as market conditions and legal framework about the sector will be monitored as well.