Corporate Credit Rating

☐New ☒Update

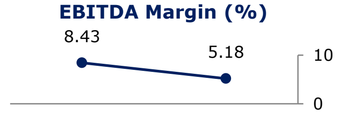
Sector: Hazelnut Trade
Publishing Date: 21.10.2025

Team Leader
Cemil ERKÜRK
+90 212 352 56 73
cemil.erkurk@jcrer.com.tr
Assistant Analyst
Saadet İçten BAŞARAN
+90 212 352 56 73
icten.basaran@jcrer.com.tr

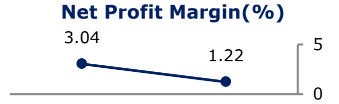
RATINGS		Long Term	Short Term
ICRs (Issuer Credit Rating Profile)	National ICR	BBB (tr)	J2 (tr)
	National ICR Outlooks	Stable	Stable
	International FC ICR	BB	-
	International FC ICR Outlooks	Stable	-
	International LC ICR	BB	-
	International LC ICR Outlooks	Stable	-
ISRs (Issue Specific Rating Profile)	National ISR	-	-
	International FC ISR	-	-
	International LC ISR	-	-
Sovereign*	Foreign Currency	BB (Stable)	-
	Local Currency	BB (Stable)	-

** Assigned by JCR on September 01, 2025*

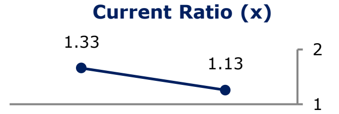
EBITDA Margin (%)



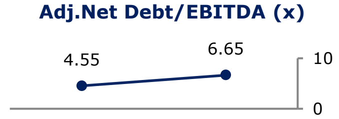
Net Profit Margin(%)



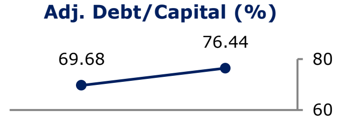
Current Ratio (x)



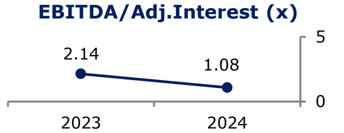
Adj.Net Debt/EBITDA (x)



Adj. Debt/Capital (%)



EBITDA/Adj.Interest (x)



Durak Fındık Sanayi ve Ticaret A.Ş.

JCR Eurasia Rating, has evaluated **"Durak Fındık San. ve Tic. A.Ş."** in the investment grade category affirmed the Long-Term National Issuer Credit Rating at **'BBB (tr)'** and the Short-Term National Issuer Credit Rating at **'J2 (tr)'** with **'Stable'** outlooks. On the other hand, the Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were affirmed at **'BB/Stable'** as parallel to sovereign ratings and outlooks of Republic of Türkiye.

Durak Fındık San. ve Tic. A.Ş. (hereinafter referred to as "Durak Fındık" or "the Company") was founded in 1988 in İstanbul and operates in the field of hazelnut processing and trade. Headquartered in İstanbul, the Company carries out its production activities across five different facilities. Three of these facilities are located in Sakarya, one in Ordu, and one in Samsun, covering a total area of 160,000 m², of which 60,000 m² constitute enclosed production space. The annual processing capacity of these facilities is 110,000 tons, while the storage capacity amounts to 65,000 tons. The Company employed 775 personnel as of FYE2024 (FYE2023: 836).

Durak Fındık has a long-standing presence in the European market and a strong customer portfolio, supplying hazelnuts to globally recognized brands such as Ferrero, Mondelez, Alfred Ritter, Storck, Ludwig Weinrich, and Intersnack. The Company procures hazelnuts from farmers and traders, with purchases mostly made in cash, while sales are carried out on a goods-against-payment (deferred payment) basis.

In 2024, according to the "Top 500 Industrial Enterprises of Türkiye" list published by the İstanbul Chamber of Industry, Durak Fındık ranked as the 178th largest industrial enterprise in Türkiye based on production-related sales (2023: 248th). Additionally, according to the "Top 1000 Exporters of Türkiye" list prepared by the Turkish Exporters Assembly, the Company ranked 156th overall (2023: 187th) and 5th in its sector (2023: 4th). As of the rating report date, the Company's shareholder structure is as follows: Hüseyin Hilmi DURAK (35%), Hasan Basri DURAK (35%), Kadir DURAK (20%) and Mehmet DURAK (10%).

Key rating drivers, as strengths and constraints, are provided below.

Strengths

- Moderate growth in both sales revenues and volume in FY2024,
- Natural hedge effect against exchange rate risk through export revenues,
- Preservation of asset quality through a diversified customer portfolio that limits collection risks,
- Long-standing presence in the hazelnut industry,
- Easier access to high-quality products owing to Türkiye's strong position in hazelnut production.

Constraints

- Deterioration in financial leverage and interest coverage metrics in FY2024, due to the long cash conversion cycle and inventory management strategy, along with an upward trend in indebtedness as of the rating report date; despite the high liquidity of inventories thanks to the hazelnut,
- Limited equity contribution compared to the size of assets and revenues during the reviewed periods, despite an increase in paid-in capitalas of 1H2025,
- Decline in the profit margins in FY2024, despite an improvement in profitability in the 1H2025 according to statutory financial statements,
- Exposure to fluctuations in hazelnut production and prices due to climatic conditions and external factors,
- Possibility of profitability being pressured by increased competition driven by the presence of multinational companies in the hazelnut sector,
- Need for improvement in corporate governance practices,
- As actions for a global soft landing gain prominence, decisions with the potential to adversely affect global trade are engendering considerable uncertainty.

Considering the aforementioned points, the Company's the Long-Term National Rating has been affirmed at **'BBB (tr)'**. The Company's export network, production figures, and customer portfolio have been evaluated as important indicators for the stability of the ratings and the outlooks for long-term and short-term national ratings are determined as **'Stable'**. Sustainability of the Company's profitability performance and equity level together with the trends in financing opportunity and sector are going to be monitored by JCR Eurasia Rating, as well as the macroeconomic indicators at national and international markets and legal frame about the sector.