

Corporate Credit Rating

New Update

Sector: Construction & Contracting

Publishing Date: 30.12.2025

Team Leader

Muhammet Başar

+90 212 352 56 73

muhammet.basar@jcrer.com.tr

Analyst

Muhammed Recep Durupinar

+90 212 352 56 73

recep.durupinar@jcrer.com.tr

Assistant Analyst

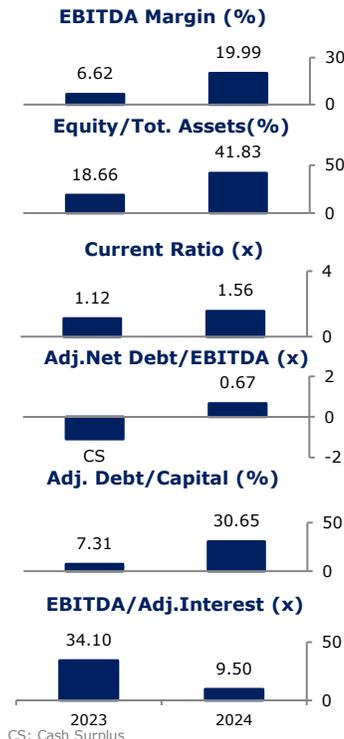
Tuğba Önenc

+90 212 352 56 73

tuğba.onenc@jcrer.com.tr

R A T I N G S		Long Term	Short Term
ICRs (Issuer Credit Rating Profile)	National ICR	A (tr)	J1 (tr)
	National ICR Outlooks	Stable	Stable
	International FC ICR	BB	-
	International FC ICR Outlooks	Stable	-
ISRs (Issue Specific Rating Profile)	International LC ICR	BB	-
	International LC ICR Outlooks	Stable	-
	National ISR	-	-
Sovereign*	Foreign Currency	BB (Stable)	-
	Local Currency	BB (Stable)	-
	Local Currency	BB (Stable)	-

* Affirmed by JCR on September 1, 2025



BİRLEŞİM MÜHENDİSLİK ISITMA SOĞUTMA HAVALANDIRMA SANAYİ VE TİCARET A.Ş.

JCR Eurasia Rating has evaluated the consolidated structure of "Birleşim Mühendislik Isıtma Soğutma Havalandırma Sanayi ve Ticaret A.Ş." in the investment grade category with high credit quality and revised the Long-Term National Issuer Credit Rating to 'A (tr)' from 'A+ (tr)' and the Short-Term National Issuer Credit Rating to 'J1 (tr)' from 'J1+ (tr)' with 'Stable' outlooks. On the other hand, the Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks are determined as 'BB/Stable' in parallel to sovereign ratings and outlooks of Republic of Türkiye.

Birleşim Mühendislik Isıtma Soğutma Havalandırma Sanayi ve Ticaret A.Ş. (hereinafter referred to as "Birleşim Mühendislik" or "the Group") was established in İstanbul in 2002. The Group, along with its wholly-owned subsidiary, Erde Mühendislik Sanayi ve Ticaret A.Ş. ("Erde Mühendislik"), operates in the construction and contracting sector, specializing in mechanical and electrical installation applications, including heating, cooling, ventilation, and air conditioning systems. The Group has expertise in diverse building projects, such as hospitals, hotels, shopping malls, housing, business and living centers, industrial plants, and multi-functional buildings.

The Group began its business activities in 2003 with a hospital construction project in Ataköy, İstanbul. Over the past 18 years, Birleşim Mühendislik has completed 195 projects. These include 51 hospitals and other healthcare facilities, 25 shopping malls, 24 hotels and tourism-related projects, 95 office and business centers, industrial buildings, and various other projects. As of September 2025, the Group's project backlog amounts to TRY 3.76bn.

In addition, Solar Santral Enerji A.Ş. ("Solar Santral"), which is consolidated within the Group's financial statements as of 2022, focuses on rooftop and ground-mounted solar power plant (SPP) installation, maintenance, repair, and land development. Solar Santral has 1 ongoing project as of report date. Furthermore, the Group conducts its international operations through its branch offices or international subsidiaries. In this context, the Group established subsidiaries in Uzbekistan (Birleşim LLC) and Kazakhstan (Birleşim KZ).

The head office of the Group is located in Ümraniye, İstanbul. Birleşim Mühendislik's shares have been listed on Borsa İstanbul (BIST) since August 20, 2021, with the ticker 'BRLSM'. As of reporting date, 48.22% of Birleşim Mühendislik's shares are publicly traded whereas the rest of the shares belongs to Mesut Altan and İdris Çakır with equal shares of 25.89%. The average number of employees was 364 in FY2024 (FYE2023: 400).

Key rating drivers, as strengths and constraints, are provided below.

Strengths

- Solid revenue visibility underpinned by the current backlog position,
- Improvement in EBITDA generation capacity supporting profitability margins in FY2024,
- Customer portfolio consisting of well-known entities, supporting receivables quality,
- Extensive know-how and long-standing track record in the sector,
- Compliance with corporate governance practices as a public company.

Constraints

- Significant increase in indebtedness in 3Q2025 due to timing differences related to the project-based payment collection schedule, putting pressure on leverage and coverage metrics,
- Negative CFO and FOCF in the reviewed periods, primarily driven by the decline in customer advances in FY2024 leading to working capital outflows,
- Potential operational and management risks, due to the nature of construction business,
- Increasing construction costs may put pressure on profitability margins,
- As actions for a global soft-landing gain prominence, decisions with the potential to adversely affect global trade are engendering considerable uncertainty.

Considering the aforementioned points, the Group's Long-Term National Issuer Credit Rating has been revised to 'A (tr)' from 'A+ (tr)'. Taking into account, the Group's solid backlog level, extensive experience in contractual and longstanding business relationships, increase in EBITDA generation capacity, as well as negative cash flow metrics, increase in indebtedness, fluctuations in exchange rates and raw material prices and local and global economic conditions; have been evaluated as important indicators for the stability of the ratings and the outlooks for Long and Short-Term National Issuer Credit Ratings are determined as 'Stable'. The Group's revenue generation capacity, profitability performance, liquidity adequacy, the attainability of the Group's budgeted projections, progress and funding structure of the ongoing investments will be closely monitored by JCR Eurasia Rating in upcoming periods. The macroeconomic indicators at national and international markets, as well as market conditions and legal framework about the sector will also be monitored.