JCR-ER JCR Eurasia Rating

Corporate Governance Ratíng Report

7.68 İhlas 🕸 AA(Trk)/bb **Ev Aletleri** (STABLE) 7.27 **Shareholders** AA(Trk)/b (Stable) 8.05 **Corporate Governance Public Disclosure** AA(Trk)/bbb & Transparency (Stable) Score & Outlool 7.07 Stakeholders AA(Trk)/b (Stable) 7.92 **Board of Directors** AA(Trk)/bb (Stable)

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Company Information	
<u>Trade Name</u>	IHLAS EV ALETLERI IMALAT SAN. VE TIC. A.Ş.
<u>Address</u>	Merkez Mah.29 Ekim Cad. Ihlas Plaza No:11 B/21 Yenibosna Bahçelievler/ İSTANBUL
<u>Chairman</u>	ABDULLAH TURALI
<u>CEO</u>	SEDAT KURUCAN
Investor <u>Relations</u>	Phone: +90.212.875.35.62 yatirimci@iea.com.tr
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<u>Corporate</u> <u>Governance</u>	UGUR KURT

İHLAS EV ALETLERİ İMALAT SAN.VE TİC.A.S. June, **Financial Data** 2007* 2006* 2011* 2010* 2009* 2008* 2012 Total Assets (000 USD) 169,036 151,306 187.185 192,650 118,340 98.651 44,331 Total Assets (000 TL) 305.363 178.965 285.803 289.389 289.085 114.898 62.312 Equity (000 TL) 216,160 203,455 232,485 111,928 84,004 231,488 33,977 Sales (000 TL) 49,585 99,336 101,791 90,414 77,123 71,270 71,652 Net Profit (000 TL) 15,706 -25.924 5.315 -702 -23,996 5.702 1,205 Net Profit Margin (%) 31.67 -26.10 5.22 -0.78 -31.11 8.00 1.68 **ROAA** (%) n.a -11.14 1.85 0.84 -17.66 8.65 2.41 ROAE (%) -14.73 2.31 1.14 -26.48 12.99 4.43 n.a Equity/Assets (%) 70.79 71.19 79.99 80.42 62.54 73.11 54.53 Net Working Capital/T.Asset 141.94 108.21 218.19 258.69 139.13 229.90 88.09 (%) Leverage Ratio (%) 29.21 28.81 20.01 19.58 37.46 26.89 45.47 Asset Size Growth Rate (%) -1.24 0.10 61.53 55.76 84.39 6.84 3.43

*End of year

<u>Overview</u>

İhlas Ev Aletleri İmalat Sanayi ve Ticaret A.Ş. (IHEVA or the **Company**) was incorporated on December 5, 1975 under the name of Hizmet Gazetecilik ve Matbaacılık Ltd. Şti and began operating under its current name on July 5, 1995. The Company produces cleaning robots, water purification systems and water heaters at two facilities covering 21,000 m2 within the Beylikdüzü organized industrial zone. Products are sold on the domestic market through İhlas Pazarlama A.Ş.'s widespread distribution channels and are exported to over 30 countries, including those of the European Union and Turkic Republics. The Company was listed as number 495 on the list of Turkey's Second Biggest 500 Industrial Enterprises in 2011.

The separate, specialist-managed Shareholder Relations Unit conducts shareholder relations, organizes General Assembly meetings and is responsible for public disclosures.

Company shares have been listed on the ISE under the code of IHEVA since September 26, 1996 and are included in the ISE National 100 Index. 74.83% of shares are publicly traded as of June 2012. The Company's paid-up capital stood at TL191 mn, and asset size and sales reached TL305 mn and TL50 mn as of June 2012, respectively.

The Board of Directors is composed of 7 members, 3 of which are independent, five members are non-executive. Additionally, Audit and Corporate Governance Committees have been established within the Board and are chaired by independent board members.

<u>Strengths</u>

- A female member existing in the Board
- Successfully compliant with obligatory standards in the Code
- Continuation of a strong staff commitment
- Keeping its previous level of the compliance with the Code
- Improvements in the internal control activities
- Increase in the environmental protection activities

<u>Constraints</u>

- The role of privileged shareholders in determining the Board of Directors
- Non-disclosure of the remuneration per person provided to senior management
- Absence of regulations in the articles of incorporation for the invitation of stakeholders and the media to the General Meeting
- Absence of a separate risk management department
- Absence of any union organization among the employees

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TURKEY Revísed Report Non-Fínancíal