

SÜMER VARLIK		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
Issue Rating	n.a.	n.a.		
National	Local Rating	BBB+(Trk)	A-2 (Trk)	
	Outlook	Positive	Stable	
	Issue Rating	BBB+(Trk)	A-2 (Trk)	
Sponsor Support		2	-	
Stand Alone		B	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

*Affirmed by Japan Credit Rating Agency on October 7, 2016

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Sümer Varlık Yönetim A.Ş.			
Ratios	2016	2015	
ROA (avg.)	7.92	2.87	
ROE (avg.)	31.77	6.34	
Total Income / Equity (avg.)	76.29	35.05	
Total income / Total Assets (avg.)	19.01	15.9	
Total Expense / Total Liabilities (avg.)	14.77	23.84	
Net Interest Margin	20.92	21.88	
Equity / Total Assets	18.47	45.36	
Equity / Total Liabilities	22.65	83.02	
Purchased Cost / Purchased Loans (x)	13.01	8.46	
Purchase Cost / Collections (x)	2.17	9.49	

Strengths

- Favourable return on asset and equity ratios
- Significant increase in collections compared to the previous year
- Positive outlook of the Asset Management Sector
- Significant contribution to equity of the level of cash collection to be generated by the company's current portfolio
- Shareholder's success in the finance sector
- Contribution of the tax advantage provided for the sector to profitability
- Positive contributions of the anticipated regulations allowing state-owned banks to transfer their non-performing loans to the sector.

Constraints

- Need for improvement in the level of compliance with corporate governance principles
- As a result of being newly established company, not having a long track record
- Having financing expenses due to the utilization of liabilities arising from the nature of sector
- Ongoing regional conflicts in bordering countries creating macroeconomics uncertainties and downward pressure on business prospects

Sümer Varlık Yönetim A.Ş.			
Financial Data	3Q2017**	2016*	2015*
Total Assets (000 USD)	33,894	20,300	7,778
Total Assets (000 TRY)	120,325	71,697	22,616
Equity (000 TRY)	26,447	13,242	10,259
Pre-Tax Profit (000 TRY)	7,797	3,733	325
Net Profit (000 TRY)	6,222	2,983	259
Net Interest Income (000 TRY)	20,116	9,092	1,902
Total Receivables (000 TRY)	111,960	69,523	17,382
Equity / T. Assets (%)	21.98	18.47	45.36
Purchased Cost / Purchase Loans (x)	n.a	13.01	8.46
Purchase Cost / Collections (x)	n.a	2.17	9.49
Growth Rate (%)	67.82	217.02	n.a.

*End of the Year **End of the period (Unaudited)

Company Overview

Sümer Varlık Yönetim A.Ş. (hereinafter referred to as "Sümer Varlık" or the "Company") began activities with a Banking Regulatory and Supervisory Agency (BRSA) license as of April 28, 2015. With a TRY 20mn paid capital, Sümer Varlık continues its activities under the Banking Law No.5411 and "Regulation on the Establishment and Operation Principles of Asset Management Companies".

The Company was established to carry out the restructuring transactions of debt files received from banks and other financial institutions legally owned by meeting with debtor customers at a common ground and its activities are subject to BRSA regulations. The Asset Management Companies sector, a new classification of the financial institution sector, is experiencing a rapid growth trend. With the increase in activities aimed at monitoring the asset quality of banks, the sector is poised to become more prominent with an increasing growth rate due to the ability for public banks to sell their receivables from 2017.

The Company operates through one branch located in the central Şişli district of Istanbul.