

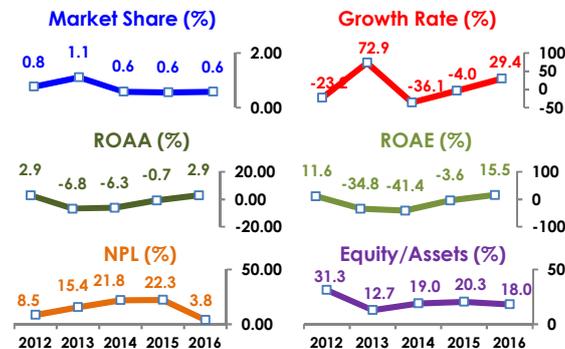
# Corporate Credit Rating & Issue Rating (Update)

# Factoring

KENTFAKTÖRİNG		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
	Issue Rating	n.a.	n.a.	
National	Local Rating	A- (Trk)	A-1 (Trk)	
	Outlook	Stable	Stable	
	Issue Rating	A- (Trk)	A-1 (Trk)	
Sponsor Support		2	-	
Stand Alone		B	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
LC		Stable	-	

\*Assigned by Japan Credit Rating Agency, JCR on October 7, 2016

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NPL adjusted by JCR-ER

### Strengths

- Recovered net income and internal resource generation capacity
- Successful restructuring phase in order to reduce the operational costs and improve efficiency
- Improved net interest margin further surpassing the Sector averages and indicating core business profitability
- Shareholder and Group support in both financial and operational aspects
- Süzer Group's broad experience in the field of financial sector and ample credit lines from various institutions

### Constraints

- Previous periods of contracting and sizable losses, disrupting positive trend
- Despite notable improvement, relatively higher opex to average assets
- Highly competitive and fragmented market structure
- Concentrated loan book with important gross idiosyncratic firm exposure, while balanced with better credit metrics
- Pressurized global and regional economic outlook with persistent uncertainties concerning the monetary policy responses

KENT FAKTÖRİNG A.Ş.					
Financial Data	2016*	2015*	2014*	2013*	2012*
Total Assets (000 USD)	54,307	50,997	66,578	113,377	78,586
Total Assets (000 TRY)	191,803	148,280	154,387	241,539	139,694
Equity (000 TRY)	34,553	30,095	29,283	30,796	43,674
Net Profit (000 TRY)	4,457	813	-12,923	-12,472	4,088
Market Share (%)	0.58	0.56	0.58	1.11	0.77
ROAA, pre-tax (%)	2.95	-0.70	-6.28	-6.80	2.87
ROAE, pre-tax (%)	15.51	-3.58	-41.41	-34.79	11.62
Equity/Assets (%)	18.01	20.30	18.97	12.75	31.26
NPL (%)	10.34	22.26	21.83	15.37	8.53
Growth Rate (%)	29.35	-3.96	-36.08	72.91	-23.22

\*End of year

### Overview

Kent Faktoring (hereinafter referred to as Kent Faktoring or the Company) is a Süzer Group company operating in Turkish Faktoring market since 1997. The Company merged with other Süzer Group non-bank financial companies in Turkey.

Headquartered in Istanbul, Kent Faktoring has recently restructured its organization to focus on profitability and improve operational efficiency & asset quality. In this regard, the Company has downsized its work force to 30-35 employees as 2016 year-end. The profitability oriented management perspective with an emphasis of asset quality has become the primary objective of the Company.

Ali Baran SÜZER is the principal shareholder of the Company with 99.99% of total shares. Mr. Süzer has holdings in Süzer Group (Süzer Holding A.Ş.) and serves as head of the finance group and vice president of the holding company's board. The Süzer Group is a conglomerate operating in various sectors such as finance, energy, construction, real estate development and tourism.

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"Global Knowledge supported by Local Experience"