

Corporate Credit & Issue Rating

Factoring

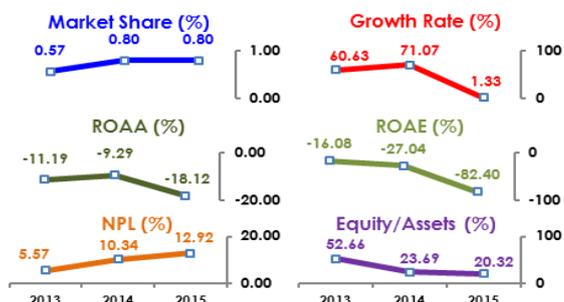
tam faktoring		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
Issue Rating	n.a.	n.a.		
National	Local Rating	BBB (Trk)	A-3 (Trk)	
	Outlook	Stable	Stable	
	Issue Rating	BBB (Trk)	A-3 (Trk)	
Sponsor Support		2	-	
Stand Alone		B	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

*Assigned by Japan Credit Rating Agency, JCR on October, 7 2016

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Strengths

- Improved profitability figures provided by growing business volume and strict credit procedures
- Diversified and balanced funding mix to reduce the cost of funding
- Focus on lucrative small-ticket factoring and extended branch coverage to increase market presence and customer base
- Resilience to FX risks
- Qualified and dedicated senior management team and sound human resources management
- Deliberately designed IT infrastructure and credit allocation & monitoring procedures
- Shareholding structure including EBRD and competence in complying in corporate governance best practices

Constraints

- Eroded capital base due to accumulated losses limiting the growth prospects
- Relatively higher operational expenses to average assets narrowing the profitability results
- Highly competitive and fragmented market structure with large number of companies
- Uncertainties regarding the global and domestic economic outlook along with lingering political risks

TAM FAKTORİNG A.Ş.					
Financial Data	Q32016**	2015*	2014*	2013*	2012*
Total Assets (000 USD)	125,174	73,698	91,194	58,023	43,292
Total Assets (000 TRY)	375,574	214,283	211,469	123,613	76,955
Equity (000 TRY)	50,791	43,549	50,089	65,093	74,485
Net Profit (000 TRY)	7,068	-31,557	-15,004	-9,395	-7,107
Market Share (%)	n.a.	0.80	0.80	0.57	0.42
ROAA, pre-tax (%)	2.39	-18.12	-9.29	-11.19	-17.99
ROAE, pre-tax (%)	14.98	-82.40	-27.04	-16.08	-18.55
Equity/Assets (%)	13.52	20.32	23.69	52.66	96.79
NPL (%)	5.09	12.92	10.34	5.57	6.56
Growth Rate (%)	75.27	1.33	71.07	60.63	1,021.79

*End of year, **Unaudited Financial Statements

Overview

Tam Faktoring A.Ş. (henceforth Tam Faktoring or the Company) commenced operations in June 2012 and chiefly offers financing of receivables emanating from the sales of goods and services under the regulatory framework of The Banking Regulation and Supervision Agency (BRSA) of Turkey.

Vector Yatırım Holding A.Ş., owned by an investment company Vector Holdings S.a.r.L (90.5%) and the European Bank for Reconstruction and Development-EBRD (9.5%), is the sole shareholder of Tam Faktoring

The Company employed a strategy to reach lucrative micro and small SMEs in the domestic market through extending its branch network to 22 in 12 cities as of Q32016. The Company's rapidly growing presence and its focus on small-ticket factoring increased its active customer base to over 10,000, the highest in the sector. The number of the Company's employees were 318 as of Q32016.

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"Global Knowledge supported by Local Experience"