

**Corporate Credit Rating**

**INSURANCE**

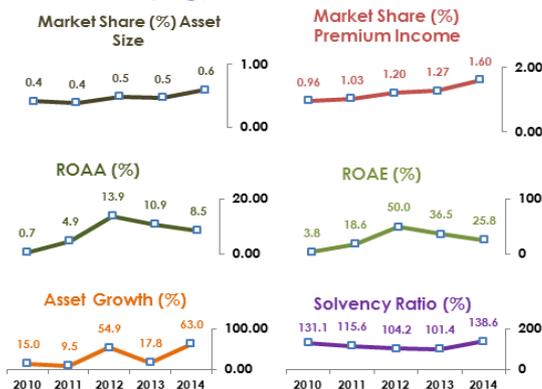
ACIBADEMSIGORTA		Long Term	Short Term	
International	Foreign Currency	BBB	A-3	
	Local Currency	BBB	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
National	Local Rating	AA (Trk)	A-1+(Trk)	
	Outlook	Stable	Stable	
Sponsor Support		2	-	
Stand Alone		AB	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

\*Assigned by JCR Eurasia Rating, JCR-ER on August 28, 2015

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**Strengths**

- Continuous above average sector growth through a remarkable increase in gross written premiums
- High quality, fixed income portfolio providing ample liquidity
- Strategic alliances which will strengthen the Company's market presence and improve its distribution channels
- Sound expertise in the health branch thanks to synergy created within the healthcare and insurance services providers in the Group
- Organizational structure and systems dedicated to improve operational efficiency and promote innovations in the organization
- Strong customer base largely comprised of prominent Turkish and international companies operating in Turkey
- Regulatory environment creating a ring-fence control environment and supporting the best practices of the Corporate Governance Principles
- Substantial long-term potential in the Turkish insurance sector

**Constraints**

- Inherently volatile technical profitability and high price pressure in the health branch
- Undiversified nature of business increasing the Company's exposure to legislative or regulatory actions
- Near-sighted strategies prevalent in the sector and intense price competition continuing to depress the overall profitability
- Vulnerability of the sector to economic cycles
- Lack of insurance awareness and still low per capita income levels in Turkey

Acibadem Sağlık ve Hayat Sigorta A.Ş.					
Financial Data	9M2015	2014*	2013*	2012*	2011*
Total Assets (000 USD )	174,730	205,581	137,288	139,670	84,843
Total Assets (000 TRY)	528,575	476,721	292,478	248,278	160,260
Equity (000 TL)	187,337	163,788	90,791	71,180	42,721
Net Profit (000 TL)	24,303	27,068	23,797	22,895	7,411
Technical Profit (000 TL)	8,328	5,926	15,028	21,246	1,839
Gross Written Premiums (000 TL)	397,923	416,307	308,020	237,216	176,819
Asset Market Share1 % (**)	0.59	0.60	0.47	0.49	0.39
Asset Market Share2 % (***)	0.91	0.94	0.76	0.78	0.65
Premium Market Share1 % (**)	1.82	1.60	1.27	1.20	1.03
Premium Market Share2 % (***)	14.31	12.69	9.07	8.75	6.58
ROAA (%)	n.a.	8.53	10.94	13.94	4.85
ROAE (%)	n.a.	25.78	36.53	49.99	18.60
Solvency Ratio (%) (****)	111.86	138.60	101.45	104.23	115.58
Asset Growth (%)	n.a.	62.99	17.80	54.92	10.48
GWP Growth (%)	n.a.	35.16	29.85	34.16	30.78

\* End of year, \*\* In the sector, \*\*\* In the Life & Pension Companies, \*\*\*\* June,2015

**Overview**

**Acibadem Sağlık ve Hayat Sigorta A.Ş.** (henceforth **Company** or **Acibadem Sigorta**) was established in 1992 under the name Bayındır Sigorta to provide life insurance underwriting activities. The Company joined the Acibadem Group following founder Mehmet Ali Aydınlar's purchase of 99.72% of Company shares in February 2004.

The international private equity company **Abraaj Capital** acquired 50% of Company shares in 2007. In November 2013 **Burau Ventures Sdn Bhd**, a fully owned subsidiary of **Avicennia Capital Sdn Bhd**, in turn a fully owned subsidiary of **Khazanah Nasional Berhad**, a strategic investment fund run by the Government of Malaysia, acquired all shares owned by Abraaj Capital and 40% of the those owned by Mehmet Ali Aydınlar.

Under the regulations of the Undersecretariat of Treasury, Acibadem Sigorta was established as a life insurance company. On the other hand, Acibadem Sigorta has positioned itself as the only insurance company in the market heavily focused on the health insurance by providing tailor made products with extensive coverage. As of September 2015, the Company employed a total of 263 staff and approximately 190 sales representatives through Acibadem Sağlık Grubu Sigorta Aracılık Hizmetleri A.Ş.

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*"Global Knowledge supported by Local Experience"*