

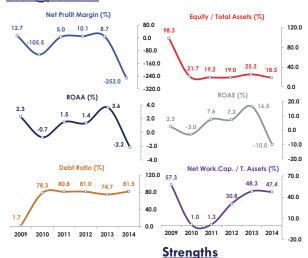
# **Corporate Credit Rating**

## **Real Estate Investment Trust**

yeşil GYO			Long Term	Short Term	
=	Foreign Currency		BBB-	A-3	
Internationa	Local Currency		BBB-	A-3	
	Outlook	FC	Stable	Stable	
		LC	Stable	Stable	
National	Local Rating		A-(Trk)	A-1(Trk)	
	Outlook		Positive	Stable	
Sponsor Support			2	-	
Stand Alone			В	-	
Sovereign*	Foreign Currency		BBB-	-	
	Local Currency		BBB-	-	
	Outlook	FC	Stable	-	
		LC	Stable	-	

\*Affirmed by Japan Credit Rating Agency, JCR on August 28,2015 Analyst: Orkun INAN/+90 212 352 56 73

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operating performance thanks to high amount of pre-sales,

- Continuation of upward trend in net working capital Indicators,
- Strong execution track record triggering customer loyalty and pre-sales revenues,
- Urban renewal, economic and demographic growth, rising incomes, market liberalization buoying residential demand.
- Expected consumer confidence with removal of government uncertainty in the post-election period, facilitating qualms over the sustainability of the Company's operations and picking up for the next few quarters simply from pent up demand,
- As an institution subject to Capital Market Law, improved transparency with regard to corporate governance compliance,

YEŞİL GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş.								
Financial Data	3Q2015**	2014*	2013*	2012*	2011*			
Total Assets (000 USD)	475,338	538,430	473,396	640,109	555,703			
Total Assets (000 TRY)	1,437,947	1,248,566	1,008,524	1,137,859	1,049,669			
Equity (000 TRY)	232,395	230,907	255,178	216,176	201,145			
Total Sales (000 TRY)	5,317	9,624	450,264	148,890	291,591			
Net Profit (000 TRY)	4,775	-24,352	39,002	15,030	14,644			
FFO-FUND FROM OPERATION	n.m.	-24,585	3,310	-13,061	- 16,246			
EBITDAR	n.m.	-20,691	17,383	16,087	16,243			
Net Profit Margin (%)	n.m.	-253.03	8.66	10.10	5.02			
ROAA (%)	n.m.	3.63	1.37	1.37	1.53			
ROAE (%)	n.m.	16.55	7.20	7.20	7.56			
Equity / T. Assets (%)	16.16	25.30	19.00	19.00	19.16			
Net Working Capital / T. Assets (%)	44.19	47.41	48.31	49.18	1.56			
Debt Ratio (%)	83.84	81.51	74.70	81.00	80.84			
Asset Growth Rate (%)	15.17	23.80	-11.37	8.40	22.01			

\*End of the year \*\*Third quarter of the year

#### **Company Overview**

"Yeşil Gayrimenkul Yatırım Ortaklığı A.Ş" (hereafter the "Company" or "Yeşil GYO"), formerly Y ve Y Gayrimenkul Yatirim Ortakligi A.Ş, was established as a joint venture between Yesil Insaat Gayrimenkul Yatirim Hizmetleri Ticaret A.S. and Rudolph Younes in March 2011, is one of Turkey's major pioneering real estate investment trusts with roots dating back to 1997.

The Company engaged in the real estate projects, mainly in residential and commercial projects in Istanbul via Innovia Projects and the active management of these assets to boost rental income.

The major qualifying shareholder holding 58.64% of the Company's shares is Mr. Kamil Engin Yeşil and 29.56% of Company shares are publicly traded on the Borsa İstanbul (BİST) under the ticker symbol "YGYO". The Company has been on the watchlist companies market since FY2013.

### **Constraints**

- a choppy economic environment, strengthening Highly competitive and fragmented market with stiff price competition,
  - Restricted net profit margin due to the nature of the sector,
  - Substantial off-balance sheet commitments and contingencies,
  - Extensive trade relations with group companies engender contagious effects in case risks that may arise in a group company despite enhanced synergy and decreased noncollection risk of receivables,
  - Geo-political events such as a spreading of the conflict in Syria and increasing volatility in the markets leading to cautious stance on consumer demand, upward pressure on interest rates.

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## "Global Knowledge supported by Local Experience"