

Corporate Credit Rating

Foreign Trade (Export)

		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
National	Local Rating	BBB+ (Trk)	A-2 (Trk)	
	Outlook	Positive	Stable	
Sponsor Support		2	-	
Stand Alone		B	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

TGS Dış Ticaret A.Ş.				
Financial Data	2014*	2013*	2012*	2011*
Total Assets (000 USD)	222,001	320,684	301,306	197,123
Total Assets (000 TRY)	514,799	683,185	535,602	372,345
Total Assets (Adjusted) (000 TRY)	40,926	77,038	47,827	33,717
Equity (000 TRY)	21,980	20,697	20,952	3,840
Net Profit (000 TRY)	2,290	871	3,112	1,982
Principal Activity Revenue (000 TRY)	6,640	5,056	12,091	5,840
Net Profit Margin (%)	34.49	17.23	25.74	33.93
ROAA (%)	4.98	1.79	9.46	15.24
ROAE (%)	13.77	5.38	31.13	133.81
Equity / Total Assets (Adjusted) (%)	53.71	26.87	43.81	11.39
Net Working Cap. / T. Liabilities (%)	77.31	36.51	97.17	10.71
Leverage Ratio (%)	46.29	71.84	49.43	88.61
Asset Growth Rate (Adjusted) (%)	-46.88	61.07	41.85	n.a

*End of year

*Assigned by Japan Credit Rating Agency, JCR on August 28, 2015

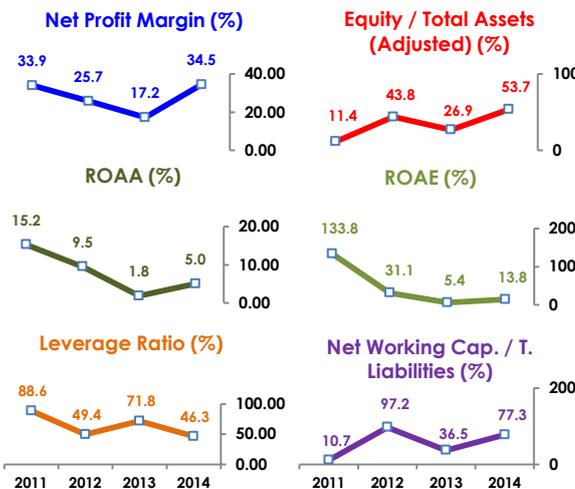
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Overview

TGS Dış Ticaret A.Ş. (hereafter, TGS or the Company) is one of 60 companies determined as a 'Foreign Trade Capital Company' (FTCC) by the Turkish Foreign Trade Undersecretaries in 2015. The Company was founded and commenced operations in 1999 under the statute of 'Sectoral Foreign Trade Company' (SFTC) and gained FTCC status, in 2004. The main activity of the Company is to intermediate as an 'agent exporter' with the status of 'class A certificated person' in the export of goods of manufacturers and suppliers. The Company shares have been publicly traded on the Borsa İstanbul (BIST) Second National Market since June 2012 under the code TGSAS and had a free-float rate of 39.66% as of 1H2015.

The Company listed at number 11 on the '2014 Largest Exporters Listing' of the Turkish Exporters Assembly (TIM) with a 2014 year-end export volume of USD 908mn. In addition, it maintained its leading position in the exports ranking of the 'ready-made clothing' sector achieved in 2012 by continuously improving export volume since 2009. Textile and textile products constitute 90% of the Company's export volume.

The Company carries out its activities through its headquarters, the Aegean Regional Office established recently in February 2015, and work force of 18 as of FYE 2014. The Company had a 99% stake in its subsidiary **TGS Kumaş Ürünleri Pazarlama A.Ş.** as of the report date.



Strengths

- High net working capital and liquid assets level relieving liquidity management and contributing positively to risk level
- High equity level and low debt ratio lowering the risk level and enabling room for future growth and to increase interest income through increasing pre-financing services
- Awarded upward trend in export volume achieved through the management approach of implementing best practices in the sector and the diversified services
- Relatively high levels of transparency and compliance with corporate governance principles due to its status as a publicly traded company
- Relatively long operating history and the cofounder's experience in the textile sector that weights most in its export volume, contributing to market efficiency and recognition
- High corporate memory derived from consistent management team and resultant effective operational processes

Constraints

- High concentration of textile and apparel sectors in the Company's export volume together with their relatively high effects in case of sectors-specific positive or negative developments
- Sector specific issue of comparatively low revenue generation capacity due to the nature of activity based on commission and interest revenue together with low level of pre-financing services
- Sector wide issue of high dependence level of operating volume to export regime, relations between countries, changes and volatility in global and domestic economies which are all highly sensitive and volatile

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