

Corporate Credit Rating

NON- BANKING FINANCIAL INSTITUTIONS  
NPL Asset Management Companies

<b>FINAL</b> VARLIK YÖNETİM		Long Term	Short Term
International	Foreign Currency	BBB-	A-3
	Local Currency	BBB-	A-3
	Outlook	FC Stable	LC Stable
National	Local Rating	BBB (Trk)	A-3 (Trk)
	Outlook	Stable	Stable
Sponsor Support		2	-
Stand Alone		B	-
Sovereign*	Foreign Currency	BBB-	-
	Local Currency	BBB-	-
	Outlook	FC Stable	LC Stable

Final Varlık Yönetim A.Ş.				
Financial Data	2014*	2013*	2012*	2011*
Total Assets (000 USD)	61,139	46,367	19,470	5,325
Total Assets (000 TRY)	141,776	98,962	34,609	10,059
Equity (000 TRY)	18,434	12,903	9,921	9,722
Net Profit (000 TRY)	5,531	2,976	199	-278
ROAA (%)	5.85	5.46	0.82	-5.53
ROAE (%)	44.91	31.95	1.86	-5.72
Equity/ T. Assets (%)	13.00	13.04	28.67	96.65
Market Share (%)	5.56	5.34	2.44	1.14
Acquisition Cost / Collections	4.00	15.44	0.02	n.a
Operating Expenses / Collections	92.70	275.80	2.74	n.a
Collections / Net Debt	12.35	5.41	23.08	n.a
Growth Rate (%)	43.26	185.94	244.06	n.a

\*Affirmed by Japan Credit Rating Agency, JCR on July 11, 2014

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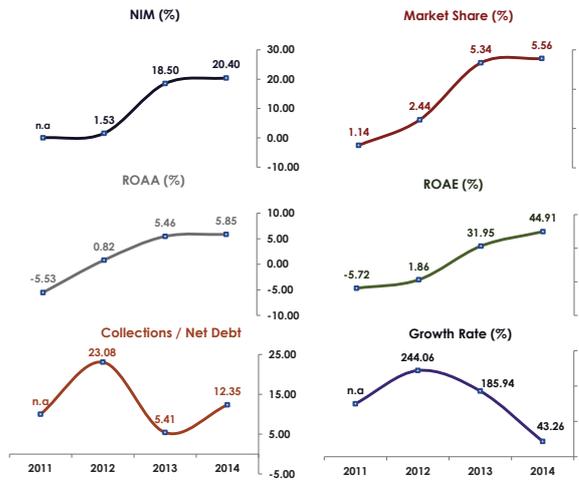
\*End of the Year

**Company Overview**

**Final Varlık Yönetim Anonim Şirketi** (hereinafter referred to as "Final Varlık" or the "Company"), founded in 2011 and headquartered in İstanbul, operates with an average staff of 169 as of March, 2015 in the Asset Management Sector as one of 10 companies to acquire distressed and non-performing loans of banks and other financial institutions in Turkey and management & operation of performing these assets into cash at optimum values and maximize the values of these assets. The Company is regulated by the Banking Regulation and Supervision Agency (BRSA). The Company, with a total asset size of TRY 141.77mn, had a 5.56% market share in terms of total assets in the NPL Asset Management Sector worth a total of TRY 2.55bn as of FYE2014.

The Company's real person shareholding structure covers 5 individuals and one entity, the main controlling shareholders, who also hold majority shares in Altınhas Holding A.Ş. and had shares in Altınbaş Holding A.Ş., a leading institution in Turkey operating in the jewellery, finance, energy, logistics, education and sports sectors, Mr. İnan ALTINBAŞ (53.00%) and Hüseyin ALTINBAŞ (43.99%), as of FY2014.

The Company's long term national grade has upgraded one notch to 'BBB (Trk)' with a 'Stable' outlook.



**Strengths**

- Maintaining strong levels of liquidity level through bond issue and credit line provide capital stability ability to collect purchased loans,
- Steady improving trend in efficiency triggering profitability ratios,
- Efficient cost management supports the bottom line,
- Improved institutional units with a view to improving risk management and monitoring system providing high collection rate,
- Effectiveness in analysis and portfolio valuations leading to qualified receivables collection management,
- Presence of a professional senior finance management team with specialized knowledge of the Turkish financial sector.

**Constraints**

- Despite meeting legal requirements, a mild deterioration in equity level due to fast growth for the last three years,
- Increasing debt ratio exerting pressure on financial expenses,
- Stiff competition and fragmented market competition throughout the sector,
- Growing perception of pressure in the markets through risks arising from the current social unrest and political instability on economic influences,
- Improvements needed in corporate governance principles.

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"Global Knowledge supported by Local Experience"