

**Corporate Credit Rating**

**Manufacturing**  
Transformers Component Production

BAYSAN		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
National	Local Rating	BBB-	A-3 (Trk)	
	Outlook	Stable	Stable	
Sponsor Support		2	-	
Stand Alone		B	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

\*Assigned by JCR Eurasia Rating, JCR-ER on April 15, 2014

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BAYSAN TRAFÖ RADYATÖRLERİ SAN. ve TİC. A.Ş.						
Financial Data	2014 1H**	2013*	2012*	2011*	2010*	2009*
Total Assets (000 USD)	30,538	16,542	16,365	13,022	12,854	12,727
Total Assets (000 TRY)	64,925	35,242	29,090	24,597	19,765	18,929
Equity (000 TRY)	36,780	14,555	14,273	3,509	1,687	1,400
Net Profit (000 TRY)	1,762	295	524	321	286	-1,698
Sales (000 TRY)	19,466	32,195	19,073	23,241	13,412	36,673
Net Profit Margin (%)	9,05	0,91	2,75	1,38	2,13	-4,63
ROAA (%)	n.a.	0,55	2,21	1,70	2,94	n.a.
ROAE (%)	n.a.	1,23	6,67	14,53	36,87	n.a.
Equity / Total Assets (%)	56,64	41,30	49,06	14,26	8,53	7,40
Net Working Capital / T. Assets (%)	18,47	-12,79	20,13	-4,69	-22,60	-22,62
Debt Ratio (%)	43,36	58,70	50,94	85,74	91,47	92,60
Asset Growth Rate (%)	n.a.	21,15	18,27	24,45	4,42	n.a.

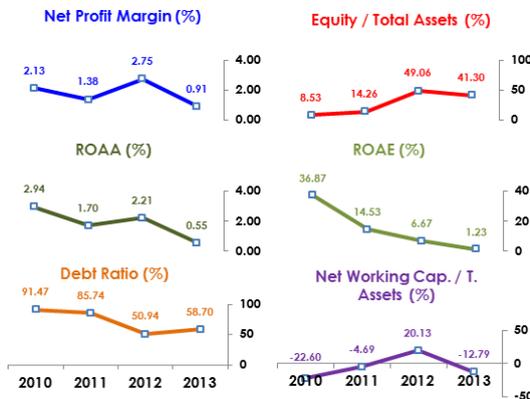
\*End of year, \*\*Unaudited Financial Results Including Recent Acquisitions

**Overview**

**Baysan Trafo Radyatörleri San. ve Tic. A.Ş.** (hereinafter referred to as Baysan Trafo or the Company) has operated in the electric power industry for close to 30 years producing cooling radiators, radiator tanks, corrugated wall radiators, display panels and related metal components which are intermediate products for power distribution unit manufacturers. The headquarters and production plants of Baysan Trafo are located in Gölcük, Kocaeli on a 9.000m<sup>2</sup> manufacturing plant.

After successful completion of its initial public offering in December 2012, shares of Baysan Trafo began trading on the Emerging Companies Market of the Borsa Istanbul A.Ş. In February 2014 the major shareholding of the Company was transferred to **AGM Avrupa Sağlık Hizmetleri A.Ş.**, an emerging eye healthcare centre established in 2005.

The Company is currently carrying out a reorganization process under the guidance of AGM Avrupa Sağlık A.Ş., aiming to gather the related companies under the name of Avrupa Yatırım Holding A.Ş. and extend operations in the health sector. Consequently, Baysan Trafo is about to complete the acquisition of two hospitals previously owned by Ramazan Burak Telli, the shareholder of AGM Avrupa Sağlık A.Ş. providing the approval of Capital Market Board.



**Strengths**

**Constraints**

- Increasing level of equity in funding growth after a successful public offering in 2012
- Continuous cumulative annual asset growth rate and increasing presence in the market
- Access to long term funding opportunities easing liquidity management
- Prominent customer base in the competitive foreign markets
- Investing in high-tech manufacturing plants increasing production capacity
- Reorganization to become an investment holding through continuous acquisitions is expected to improve the overall performance of the Group

- Successively declining profitability indicators despite growing volume of sales
- Negative working capital over the reviewed period
- Sensitivity to price changes in raw materials
- Currency risk due to high indebtedness in terms of foreign currencies
- Financial reflections of the domestic political tension and global economic fluctuations affecting developing countries
- A need for further progress in compliance with Corporate Governance principles

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**"Global Knowledge supported by Local Experience"**