

**Corporate Credit Rating**

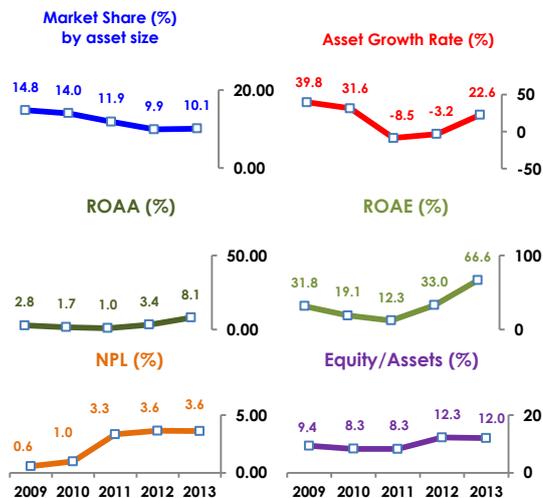
**Factoring**

YapıKredi Faktoring		Long Term	Short Term	
International	Foreign Currency	BBB-	A-3	
	Local Currency	BBB-	A-3	
	Outlook	FC	Stable	Stable
		LC	Stable	Stable
National	Local Rating	AAA (Trk)	A-1+ (Trk)	
	Outlook	Stable	Stable	
Sponsor Support		1	-	
Stand Alone		A	-	
Sovereign*	Foreign Currency	BBB-	-	
	Local Currency	BBB-	-	
	Outlook	FC	Stable	-
		LC	Stable	-

\*Assigned by Japan Credit Rating Agency, JCR on May 23, 2013

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**Strengths**

- Reputable and robust shareholder structure contributing to the corporate governance compliance and sponsor support levels
- Privileges of having a large scaled bank as the parent company in the sense of market awareness, liquidity, funding costs, clientele and network
- Product range diversified at the highest level together with continuously outperforming sector figures NPL and collateral levels contributing to asset quality
- Persistently and remarkably below sector operating expenses along with noteworthy improvements in financial expenses, supporting profit generation capacity
- Low level of sector penetration along with the SME-dominated commercial structure of Turkey and recent sector legislation promising room for future growth

**Constraints**

- Below sector average equity level and interest margin inherit in the bank-related factoring companies
- Downtrend in market share regarding asset size despite its continuing leading position and a recovery in the last year
- Fierce competition throughout the sector
- Volatility in the markets stemmed from global economic and political events, increased political tension and suppressed risk appetite of investors in the elections period leading to economic slowdown, volatility on interest and exchange rates and sector-wide potential of diminishing profit margin through rising NPLs

YAPI KREDİ FAKTORİNG A.Ş.					
Financial Data	2013*	2012*	2011*	2010*	2009*
Total Assets (000 USD)	1,031,005	1,007,645	979,913	1,316,244	1,033,691
Total Assets (000 TRY)	2,196,454	1,791,190	1,850,957	2,023,857	1,537,409
Equity (000 TRY)	263,545	219,654	152,986	167,479	144,116
Net Profit (000 TRY)	149,335	53,342	15,776	24,763	29,618
Market Share (%) (by asset size)	10.08	9.87	11.85	13.99	14.77
ROAA (%)	8.07	3.37	1.02	1.67	2.84
ROAE (%)	66.63	32.98	12.28	19.08	31.79
Equity/Assets (%)	12.00	12.26	8.27	8.28	9.37
NPL (%)	3.62	3.65	3.34	0.98	0.57
Asset Growth Rate (%)	22.63	-3.23	-8.54	31.64	39.81

\*End of year

**Overview**

**Yapı Kredi Faktoring A.Ş.** (hereinafter referred to as Yapı Kredi Faktoring or the Company), was founded in 1999 to operate in the Turkish Factoring Sector which has been regulated and supervised by the Banking Regulation and Supervision Agency (BRSA) since 2006. The Company is an almost fully owned (99.95% stake) subsidiary of **Yapı Kredi Bank** (the parent company), a leading large-scale commercial bank in Turkey with 947 branches covering all regions of Turkey. The Company had no subsidiary or affiliate as of FYE2013. The Company is under the roof of the **Koç Group**, the largest conglomerate in Turkey covering 70 national and international companies, and a member of the Group's financial holding company, **Koç Finansal Hizmetler A.Ş.** (KFH), including 10 financial companies. KFH is a 50%-50% joint venture between UniCredit and Koç Group.

The Company performs its activities through its headquarters and 10 branches, five of which are in Istanbul. The Company employed a staff force of 109 people as of the report date.

Yapı Kredi Faktoring, with a total asset size of TRY 2.20bn, had the leading market share of 10.08% in the Turkish Factoring Sector worth a total of TRY 21.80bn as of FYE2013. Additionally, the Company held the largest (TRY 523.63mn) 2013 year-end international factoring receivables amount and is a member of Factors Chain International (FCI), a global network of factoring companies with a network of 268 international factoring companies in 75 countries.

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**"Global Knowledge supported by Local Experience"**