2009

259,031

385,257

277,790

240,415

-4,392

-1.83

-2.61

-3.40

72.11

29.16

27.89

7.73



# **Corporate Credit Rating**

## Textile

2008\*

234,983

357,598

291,182

271,083

26,144

9.64

17.23

21.16

81.43

36.62

18.57

N.A

## [Formal & Smart Casual, Denim, Sports, Shirting]

2011\*

256,341

484,203

336,728

338,887

51,204

15.11

13.23

19.46

69.54

34.53

30.46

12.33

2010\*

280,345

431,058

285,523

311,396

0.00

0.00

0.10

0.15

66.24

24.97

33.76

11.89

**BOSSA TİCARET VE SANAYİ İŞLETMELERİ T.A.Ş** 

2012\*

330,355

587,239

412,248

362,771

21,054

5.80

4.35

6.23

70.20

24.70

29.80

21.28

September,

2013

327,765

667,494

414,648

264,702

11,134

4.21

N.A

N.A

62.12

24.10

37.88

13.66

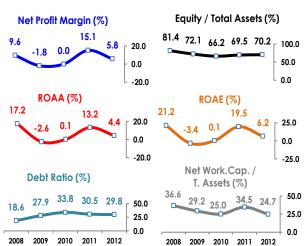
| Bossa           |                  |    | Long<br>Term | Short<br>Term |
|-----------------|------------------|----|--------------|---------------|
| International   | Foreign Currency |    | BBB-         | A-3           |
|                 | Local Currency   |    | BBB-         | A-3           |
|                 | Outlook          | FC | Stable       | Stable        |
|                 |                  | LC | Stable       | Stable        |
| National        | Local Rating     |    | A-(Trk)      | A-1 (Trk)     |
|                 | Outlook          |    | Stable       | Stable        |
| Sponsor Support |                  |    | 3            | -             |
| Stand Alone     |                  |    | В            | -             |
| Sovereign*      | Foreign Currency |    | BBB-         | -             |
|                 | Local Currency   |    | BBB-         | -             |
|                 | Outlook          | FC | Stable       | -             |
|                 |                  | LC | Stable       | -             |

<sup>\*</sup>Assigned by Japan Credit Rating Agency, JCR on May 23, 2013

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### **Company Overview**

Asset Growth Rate (%)

Financial Data

Total Assets (000 USD)

Total Assets (000 TRY)

Total Sales (000 TRY)

Net Profit (000 TRY)

Net Profit Margin (%)

Equity / T. Assets (%)

Net Working Capital /

**ROAA** (%)

ROAE (%)

T. Assets (%) Debt Ratio (%)

\*End of the year

Equity (000 TRY)

Bossa Ticaret ve Sanayi İsletmeleri T.A.Ş. (herein referred to as 'Bossa', or 'the Company'), was found in 1951 in Adana. A subsidiary of Akkardan Sanayi and Ticaret A.Ş., the Company is one of the largest integrated textile corporations in Turkey through its 3 manufacturing facilities and operates in the fields of manufacturing, marketing, sales, and export of textile products with a total annual production capacity of 55.5 mn meters. Bossa is located in Adana, on an area of approximately 650k m<sup>2</sup> with a staff force of 2,018 personnel.

With over 60-year experience in know-how and textile sector, the Company offers a range of fabrics for denim, sportswear, formal and casual wear, including polyester/viscose, polyester/viscose/wool, polyester/viscose/linen, cotton, cotton/wool, cotton/linen, cotton/polyamide, cotton/viscose, and cotton/polyester produced through spinning, weaving, dyeing and finishing processes.

10.05% of Company shares have been publicly traded on the Borsa İstanbul (BİST) under the ticker symbol "BOSSA" since 1995. The major qualifying shareholder, Akkardan Sanayi ve Ticaret A.Ş, held 89.95% of the Company's shares as of September 30, 2013.

#### Strengths

- Strong sales figures strengthening profitability notably Significant level of off balance sheet commitments contingencies thanks to robust demand
- Strong international brand identity through its 60 year Highly intensive and fragmented international market competition background in the textile sector
- Adequate levels of equity and debt ratios which support healthy further growth and maintain overall asset quality stability
- Export related efficiency gains surplus production to many countries and abating the risks associated with the economic influences in the country
- High levels of NWC to total asset ratio supporting the Company's efficiency and short-term financial health

#### **Constraints**

- Notable resource requirements stemming from its related party
- Textile sector's sensitivity to input prices including raw materials
- Upward trend perception of pressure in the markets through persistent risk caused by social unrest and likelihood of a depreciation in market outlook
- Sector's vulnerability to global market conditions, political instability and economic influences

### Publication Date: December 24, 2013

# "Global Knowledge supported by Local Experience"