

## Corporate Credit Rating

☒ New ☐ Update

**Sector:** Construction Industry  
**Publishing Date:** 28.03.2024

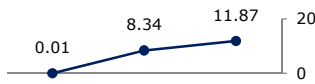
### Team Leader

Alperen Adanır  
+90 212 352 56 73  
[alperen.adanir@jcrer.com.tr](mailto:alperen.adanir@jcrer.com.tr)

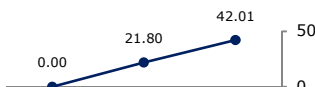
RATINGS		Long Term	Short Term
ICRs (Issuer Credit Rating Profile)	National ICR	A- (tr)	J1 (tr)
	National ICR Outlooks	Stable	Stable
	International FC ICR	BB	-
	International FC ICR Outlooks	Negative	-
	International LC ICR	BB	-
ISRs (Issue Specific Rating Profile)	International LC ICR Outlooks	Negative	-
	National ISR	-	-
	International FC ISR	-	-
Sovereign*	International LC ISR	-	-
	Foreign Currency	BB (Negative)	-
	Local Currency	BB (Negative)	-

\* Assigned by JCR on Aug 18, 2022

### EBITDA Margin (%)



### ROAE (%)



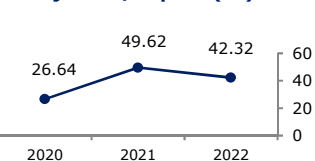
### Current Ratio (x)



### Adj.Net Debt/EBITDA (x)



### Adj. Debt/Capital (%)



## ÜÇAY MÜH. DOĞAL GAZ MAK. İNŞ. BİL. SAN. VE TİC. A.Ş.

JCR Eurasia Rating, has evaluated "Üçay Mühendislik Doğal Gaz Makine İnşaat Bilişim San. ve Tic. A.Ş." in the investment-level category and assigned the Long-Term National Issuer Credit Rating as 'A- (tr)' and the Short-Term National Issuer Credit Rating as 'J1 (tr)' with 'Stable' outlooks. On the other hand, the Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were assigned as 'BB/Negative' as parallel to international ratings and outlooks of Republic of Türkiye.

Üçay Mühendislik Doğal Gaz Makine İnşaat Bilişim San. ve Tic. A.Ş. (referred to as "Üçay Mühendislik" or "the Company") was established in 2000 in İstanbul, Türkiye. The Company's main fields of activity are categorized under 4 main categories: air conditioning, electrical and mechanical contracting, installation and operation of electric vehicle charging stations and installation of solar energy systems. The activities started by providing natural gas installation services were expanded over time, and the field of activity was enriched with the inclusion of electrical & mechanical contracting projects in 2007. In addition, with the establishment of the consolidated Group Company Isomer Isıtma Soğutma Merkezi A.Ş. (Isomer) in 2019, sales of the products of dealer brands started to be carried out through the B2B portal. In addition, Isomer became the operator of the "Electric Vehicle Charging Network" until 2072, when the license was obtained from the Energy Market Regulatory Authority (EMRA) in 2022. While Isomer operates electric vehicle charging stations, Üçay Mühendislik installs electric vehicle charging units. As of FYE2022, the Company was active in 26 cities (predominantly in Marmara, Ege, and Karadeniz regions), through 63 branches and showrooms (FYE2021: 57, FYE2020: 53). Average number of personnel employed in the Group was 757 in FY2022 (2021: 508, 2020: 462). The shareholders of the Company are Ayhan Karacabay and Mustafa Bozkurt, who each have 50% shares.

Key rating drivers as strengths and constraints, are provided below.

### Strengths

- Sound revenue growth in the reviewed periods thanks to increasing contracts and potential income generation from ongoing projects in FY2023,
- Improvement in financial leverage ratios thanks to advances received along with growth in EBITDA generation capacity,
- High level of cash and cash equivalents supports the liquidity structure,
- Shielding against sectoral volatilities and new income generation opportunities provided by diverse operational and customer portfolio,
- Sectoral experience of the shareholders.

### Constraints

- Negative free operating cash flow in the last two consecutive years,
- Downward trend in the net working capital to total assets ratio in the periods analysed,
- High operational costs stemming from services provided to individual customers limit the profitability development to a certain extent,
- Decline in the paid-in capital to total assets ratio in the periods analysed,
- Leading economic indicators signal global economic slowdown whereas quantitative tightening actions aim to restrict consumption growth and achieve a soft-landing in the domestic side.

Considering the aforementioned points, the Company's the Long-Term National Issuer Credit Rating has been assigned as 'A- (tr)'. The Company's leverage ratios, highly liquid assets against its debt service, potential revenue increase from investments and sectoral trends, along with ongoing uncertainties arisen from geopolitical tensions as well as global interest rate hiking cycle have been evaluated as important indicators for the stability of the ratings and the outlooks for Long and Short-Term National Issuer Credit Ratings are assigned as 'Stable'. The Company's profitability performance, borrowing structure, equity level, liquidity position, rising costs, impact of sectoral changes, potential revenue increase from ongoing investments and planned IPO will be closely monitored by JCR Eurasia Rating in upcoming periods. The macroeconomic indicators at national and international markets, as well as market conditions and legal frame about the sector will be monitored as well.